



## Financial Assessment

- Are your financial processes on auto pilot?
- Do you really know where and how you make money?
- Are you struggling to get the financial information to make critical business decisions?
- Are you completely comfortable with your financial reporting?
- When is the last time you got an unbiased, systematic analysis of your financial processes?

### **WMEP's Financial Assessment involves a complete and thorough review of your financial statements and processes.**

It also includes benchmarking of financial ratios against companies of similar size, industry and geography. We will study your financial statements and reports and provide insight into how they support the business and executive decision making.

This review will highlight areas of potential profit improvement allowing for a productive discussion of options to generate incremental profits and cash flow locked up in your business. We will help you see the actions and strategies that will grow profits and cash flow.

### **Our Key Services Include:**

- Financial Statement Review
- Cash Flow Generation and Forecasting
- Credit and Collection Review
- Logistics
- Budgets and Forecasts
- Product Line Profitability
- Evaluation of Key Performance Indicators
- Financial Close Process Improvement
- Inventory Optimization and Cost Accounting
- Accounting Policy Review (Revenue Recognition)

### **Specialty Services also available for companies looking for:**

- A streamlined financial closing process
- Conversion to lean accounting
- Cash flow forecasting improvement
- Inventory optimization
- Product line profitability

## WHO WE ARE

**As a private non-profit corporation, we focus fully on generating positive results for our clients.**

Our team of manufacturing experts work side-by-side with hundreds of manufacturers each year, helping them develop and implement effective solutions that address their biggest challenges.

We closely monitor trends and best practices in manufacturing, and proactively develop solutions that meet the existing and emerging needs of manufacturers.

WMEP Manufacturing Solutions is part of the MEP National Network™, a public-private partnership that advances U.S. manufacturing. MEP Centers are located in all 50 states and draw on the talents of over 1,400 trusted advisors and experts.

## WE HELP MANUFACTURING COMPANIES BECOME MORE PROFITABLE & VALUABLE

### WHAT WE PROVIDE

WMEP Manufacturing Solutions recognizes that manufacturers face various challenges and we provide proven solutions to these challenges in the following areas:

- Operational Excellence
- Growth & Strategy
- Industry Certifications
- Human Capital
- Automation & Technology
- Sustainability

### CONTACT WMEP TODAY:



**Mark Hatzenbeller**  
Northeast Wisconsin  
920.246.0051  
hatzenbeller@wmep.org



**Eric Decker**  
Southern Wisconsin  
414.429.2252  
decker@wmep.org