

LEADERSHIP INSTITUTE of WISCONSIN™



Leadership is a quality that comes from a place deep within – the place where purpose, passion and discipline intersect. It is a quality that requires development and refinement

The WMEP LEADERSHIP PROGRAM empowers managers and emerging leaders with leadership strategies, tools, and personal insights so they can be and do their best.

How a leader shows up matters: What they say, how they act and react, and how they engage others creates a ripple effect – up, down and across the organization. Great leaders build trust and create a safe environment for the right conversations to happen, with the right timing, so the right work gets done, in the correct way.

This experiential learning program empowers managers by building on what they already know; competencies are leveraged to build momentum and expand capabilities.

Training and coaching topics may include:

- Developing High-Performing Teams
- Establishing Accountability
- Persuasive Communications
- Delivering Effective Feedback
- Personal Leadership Brand
- Leading Change
- Time Management / Prioritization
- Strengths-Finder
- Building Trust
- Facilitating Problem-Solving Discussions
- Managing and Resolving Resistance
- Coaching Others to Higher Performance
- Dealing with Difficult People
- Scenario-Based Interviewing
- Emotional Intelligence
- Performance Management

OUR RESULTS TELL THE STORY

- 91% of graduates receive promotions within 12 months
- 98% report feeling more confident in their role
- Another 8% receive expanded responsibilities within 12 months
- 98% report being better communicators
- 93% report feeling happier at work

A SIX-MONTH LEADERSHIP PROGRAM - Investment \$4,900 per person all inclusive

- Six (6) half-day workshops with topics designed to accelerate the collective group's performance
- Customized learning activities and case studies
- Twelve hours (12) of one-on-one customized coaching to fast-track performance
- Graduation Certificate of Achievement



MEET CHRISTINE MCMAHON, CEO, CMA, LLC

Christine McMahon is a former leader with Procter & Gamble, Slim-Fast Foods and Nabisco. She specializes in developing high trust, high performing workplaces by improving communications, accountability and alignment – up, down and across the organization. Advancements in these areas facilitates speed of execution and profitability.

STATISTICS & FACTS

Sources: Gallup. LinkedIn. Bersin by Deloitte. Harvard Business Review Analytical Services.

Companies that hire managers based on talent (the capacity for excellence) realize a:

- 30% increase in profitability
- 10% in productivity
- 30% increase in employee engagement scores
- 25% fewer absences
- 10% decrease in turnover

Critical to success, leaders need to:

- Build trust up, down and across the organization (emotional safety)
- Inspire others to be courageous and step into their potential
- Have fortitude to overcome adversity
- Make decisions based on company needs, versus being popular
- Create a culture of accountability
- Be thoughtful communicators (Think before they speak!)

Yet, research shows that only 18% current managers have the talent to meet these expectations. Harvard Business Review’s Front-Line leadership study shows that only:

- 19% are inspirational
- 20% are effective at developing talent
- 20% are innovative thinkers
- 21% are strategic thinkers
- 27% are organizational savvy and demonstrate good judgment
- 33% make business-based decisions

What this means is that at some level, managers and frontline leaders are struggling.

What would it mean to your company if your managers and emerging leaders could fully step into their roles? Handle difficult conversations with calm resolve? Collaborate? Lead change? Develop talent? Adapt faster to prepare for growth?

Contact one of our Business Development Personnel at WMEP Manufacturing Solutions for a free initial consultation.

Jim Sullivan



Milwaukee
608.354.1346
jsullivan@wmep.org

Eric Decker



Milwaukee
414.429.2252
decker@wmep.org

Dave Bartels



Southeast Wisconsin
414.659.3704
bartels@wmep.org

Mark Hatzenbeller



Northeast Wisconsin
920.246.0051
hatzenbeller@wmep.org

Andy Broderick



Southwest Wisconsin
608.630.4028
broderick@wmep.org