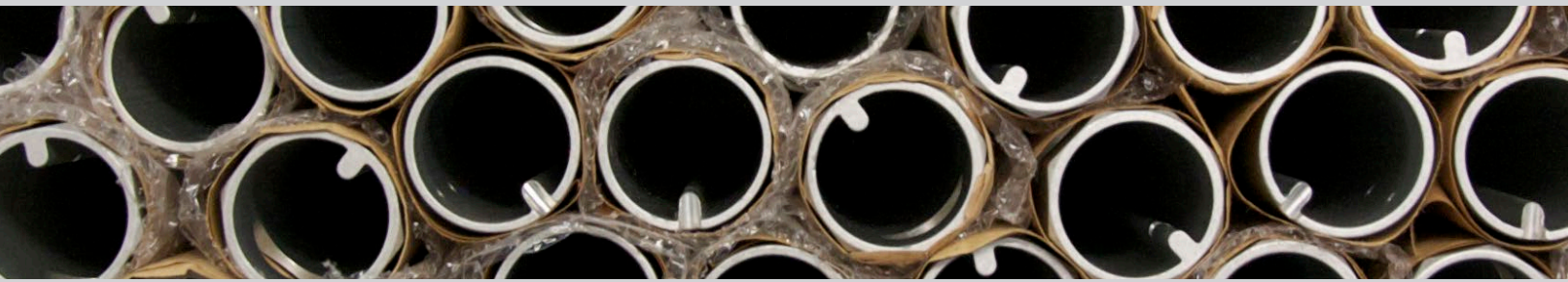




# Certification & Compliance Programs

Certifications are often the key to selling to large OEMs and in specific industries. Under key industry standards, processes are managed as a system by creating and understanding the network of processes and how they interact. When embraced as an opportunity rather than a hurdle, certifications can be the catalyst that creates meaningful value for manufacturers.



Manufacturers' certification and compliance objectives are achieved through rigorous preparation, operational and quality improvements, documentation, and audit preparations.

Examples of supported certifications include:

Certification Services	
Certification	Description
ISO-9001	Quality
ISO-14000	Environmental
ISO-13485	Medical
IATF-16949	Automotive
AS-9100	Aerospace
HACCP (FSSC-22000)	Food
BRC	Food

Certification Services	
Certification	Description
SQF	Food
GMP +	Feed
ISO-45001	People Safety
ISO-50000	Energy
SA-8000	Social Accountability
QSR/GMP	Medical/Pharma
ISO-14001	Environmental (AWS Water Standard)

# We're successful because we want the same things you do including:



**Cost & Efficiency** - Increasing profitability through waste and downtime reductions, improved materials usage and operations, grant utilization and financial systems.



**Growth** - Growing revenues by reaching new customers and markets, new product development, exporting, adding capabilities through strategic hires, and improved employee productivity.



**Winning Culture** - Developing an environment and processes that attract and retain talent, grow employees' capabilities, and create an empowered workforce.



**Certification & Compliance** - Pursuing certifications that set a company apart as well as certifications needed to fulfill local, state, national and international qualifications and to achieve awards and grants.

## WMEP's Value Proposition

How we're different	Why it matters	How clients benefit
We are an end-to-end solution. From supply chains to sales, we have the capability and networks to positively impact your business.	We understand the contributions of the pieces to the whole and use this understanding to help you optimize your enterprise.	We can identify the most impactful enhancements to make to your business to help you achieve your objectives.
We have extensive experience across all major manufacturing industry sectors in Wisconsin.	Our breadth and depth of experience working on projects and companies similar to yours increases our speed and effectiveness.	It takes less time for our staff to learn your business and objectives. We apply proven solutions to your business challenges.
We are all about manufacturing. We work with everyone and anyone who is committed to the success of manufacturing in Wisconsin.	We get manufacturing, and we're ready to roll up our sleeves and get to work to help you be successful and achieve your objectives.	In addition to our experienced and talented staff of experienced manufacturers, we provide access to our extensive national networks of industry experts.
We are evaluated by the results we produce for your organization. Your success is our reward.	Our objectives are aligned. We only recommend solutions that will help you achieve your business objectives.	Since the year 2000 we have generated over \$3.0 billion in total financial impact for our state economy, averaging slightly over \$450,000 per project.

**Jim Sullivan**



**Milwaukee**  
608.354.1346  
jsullivan@wmep.org

**Eric Decker**



**Milwaukee**  
414.429.2252  
decker@wmep.org

**Mark Hatzenbeller**



**Northeast Wisconsin**  
920.246.0051  
hatzenbeller@wmep.org

**Andy Broderick**



**Southwest Wisconsin**  
608.630.4028  
broderick@wmep.org